

NewYorkBIO

2023 Memberships

TAKE YOUR
BIOTECH & MEDTECH
ENGAGEMENT TO
THE NEXT LEVEL.

CORE MEMBERS | STARTING AT \$1,100

This membership is for any for-profit entity that develops, manufactures, or commercializes drugs, pharmaceuticals, agricultural products, industrial or environmental products, medical devices, diagnostics, health IT, or similar products. Dues are based on number of full-time employees worldwide.

SUPPORTING MEMBERS | STARTING AT \$2,200

This membership level is for organizations that provide services, equipment, supplies or other products of benefit to the life science industries. Dues are based on number of full-time employees worldwide.

PREMIER MEMBERS | \$25,000

Organizations that choose to become Premier Members of NewYorkBIO help to foster the growth of biotech and medtech in New York along the entire spectrum of activities supported by the Association.

SUSTAINING MEMBERS | \$50,000

Organizations that choose to become Sustaining Members demonstrate their clear commitment to and investment in the growth of the biotech and medtech industry in New York by supporting legislative and regulatory efforts, life science business activities, business networking, and education. These organizations get a seat on the NewYorkBIO Board of Directors and have a portion of their dues allocated to event sponsorship.

INSTITUTION MEMBERS | \$3,250

Non-profit institutions including colleges and universities; research laboratories; academic medical centers; or government agencies with an interest or involvement in biotechnology or medical technology.

FELLOW | FREE

The Fellows Program offers emerging companies the opportunity to access NewYorkBIO's extensive services, benefits, and network to help them grow.

The program offers a three-year membership providing early-stage companies with full access to the complete NewYorkBIO portfolio of benefits, including the NewYorkBIO purchasing consortium, and discounted access to seminars, conferences, and networking events.

PATIENT ADVOCACY GROUPS | FREE

Patient advocacy organizations are encouraged to join NewYorkBIO as an important partner in the life science ecosystem.

MEMBERSHIP BENEFITS

NEWYORKBIO LEADERSHIP

Leaders of NewYorkBIO members in good standing are eligible to be nominated for election to the NewYorkBIO Board of Directors (Sustaining Membership includes a Board seat.)

PUBLIC POLICY AND ADVOCACY

NewYorkBIO actively lobbies for statewide support, focus and investment in New York's life science industry including advocacy and public policy activities that build support for the industry with state, local and federal governments and influence key legislation. NewYorkBIO's annual Advocacy Day brings together life sciences executives from across New York State to Albany to collectively educate, inform, and lobby legislators on issues of critical importance to the industry.

NewYorkBIO is also the officially designated state affiliate to the Biotechnology Industry Organization in Washington DC. Through this relationship, NewYorkBIO has a voice in federal policy that will shape the current and future biotechnology industry. NewYorkBIO leads the New York delegation at the annual BIO Fly-In, a program that brings over 1,000 leaders of the national biotech industry to lobby congress.

PURCHASING GROUP

NewYorkBIO members are eligible for significant cost savings through the NewYorkBIO Savings Program, which provides money-saving and enhanced-service contracts for our members' purchases. NewYorkBIO obtains discounts and benefits usually reserved for only the largest national accounts with such providers as VWR (lab supplies), Office Depot (office supplies), Chubb (insurance services), UPS Healthcare (shipping), and many others.

ENGAGEMENT

Members receive a broad range of engagement opportunities through events and programs, including weekly Virtual Breakfast Series, featuring thought leaders from across the life science spectrum. NewYorkBIO hosts frequent networking events, the NewYorkBIO Annual Meeting, the annual NY-NJ Cruise, CEO and executive roundtables and newly created affinity groups within the NewYorkBIO membership. NewYorkBIO is always expanding the way we engage with our members and finding new ways for our members to engage with each other and the broad New York life science stakeholder community.

MARKETING COMMUNICATIONS

Members receive increased visibility through NewYorkBIO communications channels, including Twitter and LinkedIn. These include free corporate listing in NewYorkBIO's Membership Directory, a presence on the NewYorkBIO website with direct link to member company's website, free event postings on the NewYorkBIO website, job postings on NewYorkBIO's job board, and opportunities to present at various NewYorkBIO meetings, including the Annual Meeting.

BUSINESS DEVELOPMENT

Members receive business development opportunities through our technology transfer resources, partnering resources, and contact directory, making introductions and fostering discussion between scientist-entrepreneurs and companies, financiers and business development professionals in our medtech and biotech community.

INDUSTRY INSIGHT, EDUCATION, AND INFORMATION

Members receive increased competitive understanding of the industry through training and educational programs, NewYorkBIO reports and publications, including economic development reports, newsletters, press releases and ongoing media relations.

CONTACT



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NewYorkBIO

ADVOCACY & LEGISLATIVE WORK

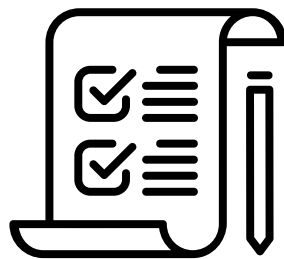
NewYorkBIO advocates for sound public policies designed to improve the business environment for biotech companies by encouraging investment in innovation and ensuring that legislation and regulation focus on timely, science-based, and patient-focused outcomes. As the statewide trade association in New York dedicated to the concerns of the bioscience industry, we urge legislators to support a better business climate for creating life science careers locally. In addition to economic growth, NewYorkBIO supports policies that ensure patient access to the innovative therapies, devices and diagnostics that are being developed by bioscience companies across New York. We do this through our Government Affairs Committee,

NEW YORK'S BIOSCIENCE INDUSTRY

The bioscience industry has been a leading business sector in New York State for well over 150 years. Companies and universities located in New York continue to lead innovation in biosciences. Now more than ever, it is imperative for New York to encourage and promote the research and development of new life-saving medicines, agricultural products, sustainable biomaterials, diagnostics, and medical devices. With the right incentives and supportive policies, New York is strengthening its position as a leader in biotechnology and further developing the bioscience industry in the state to benefit patients worldwide.

PRIORITY AREAS

NewYorkBIO focuses on a wide range of issues areas that directly and indirectly impact the life science and biotech ecosystem. With our efforts, your company has a voice on these important matters.



Patient
Access

Intellectual
Property
Rights

Innovation

Vaccines &
Importation

Biomarkers

Economic
Development

NEW YORK

BIO SAVINGS PARTNERS



Airgas

an Air Liquide company

25% off Packaged/Bulk
Gas



Minimum 15% off
refurb. lab equipment



10% off workforce
consulting services



vwr
part of avantor

75% off Lab Supplies



Brex

Waived Fees and
Bonus Points



carta

Waived Fees and 20%
off First Year



CHUBB

10% off Business
Insurance



Clean Harbors

40% off Lab Waste
Removal



eppendorf

Discounts on
Calibration Services



15% off Microscope
Instruments



odp
BUSINESS SOLUTIONS

Deep Discounts on
Office Supplies



PSC Biotech

10% Commissioning,
Qualification, Validation



PSC Software

35% off Software
Initialization Fees



ShareVault

25% off File & Cloud-
Based Sharing Solutions



TriNet

Discounts on HR
Services



UniFirst +
FIRST AID + SAFETY

Up to 50% off
Workwear/Cleanroom Services



United
Van Lines

Moving/Storage Discounts



ups UPS Healthcare
Quality Focused. Patient Driven.

Up to 74% off Shipping